



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

HUME LIBRARY

February 27, 1981

MAR 11 1981

U.S. - Univ. of Florida

- 0412 Grocery line (Egypt). Wants to establish contacts with suppliers of frozen, chicken, frozen beef liver, vegetable oils, shell eggs, dairy products, canned beef (all types), butter oil, ghee), butter soybean meal, and apples. New company formed by established contracting firm to import & export food products & commodities. Parent firm in business since 1945. Would like to become a representative for U.S. food companies in Egypt. Bank ref: Barclays Bank, Cairo, Egypt. CONTACT: Mourad Deabes, Mourad Deabes for Imp-Exp., 9 El Hesin Street, Omrania, Giza, Egypt. Phone: 808142/851641.
- 0413- Seafoods (Korea). Interested in buying 500 mt frozen pink salmon and 500
0414 mt red salmon cut head dress, and 300 mt frozen king crab section shape. Buyers approval best quality. Packing: 5 pound carton boxes. Delivery August or September 1981. Whole round cut head dress individually quick frozen style. Quote based C&F Pusan C 3%. Bank ref: The Cho Hung Bank Ltd. CONTACT: Oram Company, Inc., C.P.O. Box 2561, Seoul, Korea, No. 701 Samyoung Bldg., 1-5, 3-KA, Hoeyun-Dong, Chung Ku, Seoul, Korea. TELEX SIroyal K27239 ATTN ORAM/PARK. Cable: ORAMCO SEOUL. Phone: 776-8158.
- 0415 Corn (South Africa). Wants 50,000 mt of yellow corn, mainly U.S. number 2 (two) yellow, bulk shipment, delivery soonest. U.S.D.A. certification required. Quote FOB. Bank ref: Volkskas, De Villiers Street, Johannesburg. CONTACT: J. A. Plagis, Demand Impex, 204 Cavendish Chambers, 183 Jeppe Street, Johannesburg 2001, S. Africa. TELEX 80-767SA. Phone: 23-6833 or 37-2785.
- 0416 Butter (South Africa). Wishes to buy about 50,000 mt, initial order about 5,000 tons metric packaging, delivery soonest. Quote FOB. Bank ref: Volkskas, De Villiers Street, Johannesburg. CONTACT: J. A. Plagis, Demand Impex, 204 Cavendish Chambers, 183 Jeppe Street, Johannesburg 2001, S. Africa. TELEX 80-767SA. Phone: 23-6833 or 37-2785.
- 0417 Carrots (France). Wants 1,000 tons of fresh carrots category 1 (diameter 20-50); category Extra (diameter 20-40) per packages of one kilo, or 10 kilos, or 25 kilos. Delivery from April 10 through May 10, 1981. Quote FOB Le Havre. Bank ref: Credit Lyonnais, 50500 Carentan. CONTACT: Mr. Boris, Directeur, Societe Select, 50770 Pirou, France. TELEX 170 651. Phone: (33) 46 42 11.

- 0418- Dried and canned fruits (Denmark). Wants container loads of raisins;
0419 canned peaches, pears, apricots, pineapple, fruit cocktail. Quality Choice & fruit pulp. Packaging retail & bulk. Prompt delivery. Quote FOB & CIF Copenhagen. Bank ref: Handelsbanken, Copenhagen. CONTACT: Ipsen & Andresen, Kleinsgade 3, 1976 Copenhagen V, Denmark. TELEX 16600 FOTEX DK. Phone: (01) 39 32 36.
- 0421 Almonds (Norway). Wants 500 mt of shelled almonds, in bags. Quote C&F Oslo. Bank ref: Kjobmannsbanken, Oslo. CONTACT: Per Nymoen A/S, Prinsensgate, Box 894 Sentrum, Oslo 1, Norway. TELEX 71592. Phone: (2) 11 15 70.
- 0422 Wheat germ oil (Sweden). Wants wheat germ oil in receptacles of 1 gallon or more for institutional use. Bank ref: Svenska Handelsbanken. Contact: Olle Walther, Ab Risenta, Norrmalmstorg 1, S-111 46 Stockholm, Sweden. Telex: 10411 RISENTA S. Phone: 08/24 06 80.
- 0423 Sugar (Morocco). Wants cube sugar (refined) 1,000 mt, 25 or 50 kg. packages. Quote CIF Dakar. Bank ref: Banque Internationale Pour L'Afrique Occidentale (Biao), Place De L'Independance, B.P. 129, Dakar. CONTACT: Lamine Ndiaye, 21, Ave, Faidherbe - 1er Etage, B.P. 1003, Dakar, Morocco. Mr. Ndiaye requests that quotations be addressed to American Embassy in Dakar for transmittal to him.
- 0424 Carrots (France). Wants 1,000 tons, category 1 or extra - diameter 20-50 or 50-150 gr, bags of 10 or 25 kilos, delivery from April to end of May 1981. Quote FOB Bordeaux. Bank ref: Banco Espanol En Paris 64700 Hendaye. CONTACT: Mr. Elustonto, Comm. Director, Societe Simexpa, 84, Rue De Behobie, 64700 Hendaye, France. TELEX 540 267. Phone: (59) 26 74 38.
- 0425 Butter oil (Denmark). Wants butter oil 99.8% pure butterfat, 50 tons, 2 lb or 1 kg tins. Quote C&F Chittagong, East Pakistan. Bank ref: Den Danske Bank AF 1871 A/S, Copenhagen Branch: Hellerup. CONTACT: Willy Winchel Bottern, Bredgade 56, Copenhagen K. Denmark. TELEX 16600 FOTEX DK ATTN WINCHELL COPENHAGEN. Phone: (1) 11 88 01.
- 0426 Pork (Venezuela). Wants frozen pork meat (shoulder, without fat and bone), 50 tons, best quality available, 30 kg. cartons, delivery March 81. Sanitary certificate, Triquinosis certificate required. Quote C&F La Guaira. Bank ref: Banco Union, Banco Venezolano De Credito. CONTACT: Juan M. Perez Berris, C.A. Representaciones Y Dist., 2 DA. Calle Urb. Las Fuentes, El Paraiso, Venezuela. TELEX 21900 CARYO. Cable: PERANDREZ. Phone: 46 14 448, 46 17 289.
- 0427 Canned foods (St. Lucia). Interested in buying dried beans, peas, evaporated, powdered and condensed milk, corned beef, sardines, tuna fish and mackerel (all canned). Bank ref: St. Lucia Co-Operative Bank, Bridge Street, Castries, St. Lucia, w.I. CONTACT: Edward Angelo, Sales Dir., Int'l Agencies (St. Lucia) Ltd., No. 2 Mongiraud St., P.O. Box 795, Castries, St. Lucia w.I. Cable: INTALUD, St. Lucia. Phone: 809-455-3693.
- 0428 Salad dressing (Japan). Wants salad dressing, 5 to 10 mt as trial shipment, must not contain any preservatives. Specific information including a complete ingredient statement required. Appropriate packaging

for export to Japan. Immediate delivery. Quote FOB & C&F. Bank ref: Dai-Ichi Kangyo Bank, Yuraku- Cho Branch. CONTACT: Akira Kawaguchi, Kawaguchi Trading Co., Ltd., 2-34-3, Matsushima, Tokyo, Japan. TELEX J29389 KAWAFOOD. Cable: STOKISTANG TOKYO. Phone: (03) 654-0838

- 0429- Apples, peaches, pears (Colombia). Interested in about \$50,000 monthly of
0431 apples, peaches, pears. First class quality. Sanitary certificate required. Quote FOB. Bank ref: Banco Royal Colombiano (Principal), Banco De Colombia (Sucursal). CONTACT: Johnny Marx, CICOMCE, Carrera 13 No. 13-24, Oficina 720, Apartado 41341, Bogota, D.E., Colombia. TELEX 044701. Phone: 284-3082, 284-3097.
- 0432 Almonds (England). Wants almonds (not shelled), 1 to 5 ton lots, specify grade - mainly size 18-22, 25-30 lb packs or convenient packing. Quote CIF U.K. & CIF Bombay. Bank ref: Bank of Credit and Commerce Int., 100 Leadenhall Street, London EC3. CONTACT: S. M. Sheth, Altaf Trading Ltd., 33 Eastcheap, London EC3M 1DT, England. TELEX 8813349. Phone: 01-623 1430.
- 0433 Citrus peel (Netherlands). Wants citrus peel in brine, 3 containers, 50-70 tons, greenish lemon peels in brine diced 1/4 inch and other citrus peel. Packed in barrels or plastic bags. Delivery: 1 container immediately, 2 containers August. Quote: FOB Main Port or CIF Rotterdam. Bank ref: Algemeen Bank Nederland-Rotterdam, Dun & Bradstreet. Contact: Kees V.D. Sandt, E.V.D.Sandt B.V., P.O. Box 1027, 3000 BA Rotterdam, Netherlands. Telex: 21389. Phone: 010-221177.
- 0434- Catsup, mustard, mayonnaise (Colombia). Wants catsup, mustard, mayonnaise,
0436 sauces, etc. for use in institutions, 1,000 cases each per month, approximately 4 gallons per case. Gallon containers and/or barrels. Delivery as soon as possible. Quote FOB Miami, C&F Bogota. Bank ref: Banco Comercial Antioqueno, Bogota. CONTACT: Fabio Ramirez, Whipper King, Calle 65 No. 4-97, Bogota, Colombia, D.E. Phone: 249-9932, 257-5920.
- 0437- Rice, corn, broilers (England). Wants 20,000 mt long grain rice; 15,000 mt
0439 yellow corn; 5,000 frozen broilers. Rice No. 2, less than 4% broken; Corn No. 2, moisture 15% maximum; broilers USDA Grade A, white skin, weight range 800/1500 grams. Rice and corn in 50 kg bags, broilers in cartons. Quote rice FOB & CIF, corn FOB & C&F, broilers C&F. Bank ref: William & Glynn's Bank Ltd. CONTACT: M. Aladin, Aladin Financial & Invest., 41 Chepstow Villas, London W11 3DP, England. TELEX 22861. Phone: 01-221 7579.
- 0440- Rice (Chile). Wishes to purchase undisclosed quantities of rice in sacks
0446 of 50 kilos or less; dried milk, whole & skin, 2 lb bags or cans; butter, packs of 1/2 lb; margarine, 1 lb packs or cups; cheese, blocks or cans, 4 lbs or less; condensed milk, 8% fat, bags or cans .397 grams, cartons of 48; sugar, refined, 50 kg sacks. Quote CIF Iquique stating freight and insurance premium. Bank ref: Banco Talca, Iquique, Chile; Banco Talca, Pratt 828, Valparaiso, Chile. CONTACT: Alf B. Anker, P.O. Box 1838, Valparaiso, Chile. TELEX 30390 ANKER CL. Cable: FRACO. Phone: 4927 or 2519.
- 0447 Seed potatoes (Netherlands Antilles). Firm in Curacao wishes to establish contact with U.S. seed potato exporters. Firm has been buying Canadian

seed but wishes to change to U.S. variety desired - Red Pontiac. Direct inquiries to Amconsul Curacao, P.O. Box 158, Willemstad, Curacao, Netherlands Antilles.

- 0448 Cotton (Haiti). Interested in direct purchase SLM cotton 3.5-3.8 micronaire, 1 1/16" staple & SLM cotton 3.5-3.8 micronaire 1" guarantee. Firm manufactures cotton woven textile for local consumption & export. Needs required material as local supplier short of product. Wants quotations CIF Port Au Prince for 1 million pounds. CONTACT: Frantz Brandt, President, Fiticosa, P.O. Box B-65, Port Au Prince, Haiti. TELEX 3490131.
- 0449 Lentils (Egypt). Invitation for bid No. GASC/54-81/ARE for 5,000 mt of USDA Grade No. 1 or 2 green lentils to be shipped form April 15, 1981 to May 15 1981. Commodity to be financed under A.I.D. Loan 263-K-054. Bid opening date will be March 17, 1981 at 1300 hours Egypt time. A copy of the complete IFB including specifications, terms and conditions may be obtained from the Office of Commodity Management, Near East Division, Agency for International Development, Washington, D.C. 20523. Phone: (703) 235-8908. Purchaser is the General Organization for Supply commodities, 24 Gomhoria Street, Cairo, A.R.E. TELEX 92062. Cable: ESTRAM.
- 0450 Tallow (Sudan). Tender under AID grant 650-K-601 for 2,000 mt top white inedible tallow, 6,000 Extra Fancy inedible tallow, and 6,000 mt Fancy inedible tallow. Complete specifications regarding this tender should be directed to Ted La France, SER/COM/ALI, AID/ Washington (703) 235-8975. the deadline for offers is March 11. All offers must be addressed to Embassy of the Democratic Republic of Sudan, Office of the Economic Counselor, 1019 19th Street, NW, Suite 1030, Washington, D.C. 20036.
- 0451 Dry peas and beans (Taiwan). Taiwan buyer wants 2,000 mt of Austrian Winter peas, Alaska Green peas, Yellow peas and Mung beans. Desires FOB Packing House quotations. CONTACT: S. S. Sung, EOS Trading Company, 1025 Gull Avenue, Foster City, California 94404. TELEX 9103743030. Phone: (415) 573-6378.
- 0452- Pulses, lentils (Canada). Dry peas and beans; chick peas (garbanzo); white
0453 kidney beans; black eye beans; green lentils; small white beans; cranberry beans (rumano). Presently imports 10,000 lbs. of each kind every three months. looking for additional suppliers. Wishes price quotations. CONTACT: Jerry Miloni, Miloni Food Importers, 7515 Gilley Avenue, Burnaby, B.C., V5J 4X4, Canada. TELEX 04354500. Phone: (604) 434-7271.
- 0454 Dried milk (Syria). Requests offers for 1,000 mt full fat powdered milk made by injection method, free from any antibiotics or preservatives. Fat content 26% min, moisture 3% max, lactose 36.8% min, ash 6% max. Should have been manufactured within 3 months of date of shipping. A phytosanitary certificate is required. A 5% bid bond and 10% performance bond are also required. Offers FOB & C&F Liner Terms landed Lattakia or Tartous Ports. Offer dead line is April 9. Full details from address below. CONTACT: The Gen. Organ. for Food Ind., (GOFI), P.O. Box 105, Damascus, Syria. TELEX 19154 SY.

- 0455 Alfalfa seed (Israel). Wants 100 kg of alfalfa seed for sprout production. Immediate delivery, USDA certified. Quote CIF Air Freight and/or Parcel Post. Bank ref: Israel Discount Bank, Nordau Branch. CONTACT: M. Adiv, Mabat, P.O. Box 6602, Tel Aviv 6064, Israel. Phone: 03-741298.
- 0456- Soybean meal, dried milk (Egypt). Wants soya meal - 4,000 mt/year;
0457 powdered milk - full cream 1,000 mt; powdered milk - nonfat 1,000 mt, Grade A quality. Packaging: soya meal - bagged, milk - 25 kilogram bags. Soya meal should be 44-46% protein. Quote CIF Alexandria. Bank ref: Aaib Cairo; NBE Cairo. CONTACT: Mostafa Abul-Keir, Egyptian Agric. Industries, 2, Sherif Street, Ellewa Building, Cairo, Egypt. TELEX 92389 MIDB-UN. Cable: GOLFARM, CAIRO. Phone: 751662.
- 0458 Cotton (Korea). Wants 6,200 bales. Number of bales, growth, grade & micronaire as follows: 500 bales, SJV, M-1 3/32, 3/5-4.9; 600 bales, C/A, SM-1 3/32, 3/5-4.9; 1,200 bales, SJV, M-1 3/32, 3.5-4.9; 500 bales, C/A, SM-1 3/32, 3.5-4.9; 300 bales, M/O/T, M-1 1/16, 3.5 Nel; 600 bales, M/O/T, M-1, 3.5 Nel; 800 bales M/O/T SLM-1 1/16, 3.5 Nel; 1,300 bales, M/O/T, SLM-1 1/16, 3.2 Nel; and 400 bales, M/O/T, LM-1, 3.2 Nel. The first 1,100 bales listed above are for April shipment, the balance for May shipment. Bank ref: European Asian Bank, Seoul Branch, Banque Nationale De Paris, Seoul Branch. CONTACT: Hong Kyu lee, Pres., Cowman Int'l Corp., Rm. 31b, Haenam Bldg., 70-5, 2-KA, Taepyung-Ro, Chung-Ku, Seoul, Korea. Seoul, Korea. TELEX K-25104 COWMAN. Cable: COWMAN INTER SEOUL. Phone: 778-2134/6.
- 0459 Gum (Egypt). Chewing gum wanted, regular and sugarless, retail packaged, both mint and fruit flavored, brand and private label. Terms Irrevocable Letter of Credit. Performance bond of 4% required. Quote CIF & C&F Alexandria and Port Said. Deals on exclusive basis only. CONTACT: S. Shalaby, Interex for Int'l Trade, 622 Bloomfield Ave., Ste 7, Bloomfield, NJ 07003. In Cairo, Att: Ms. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.
- 0460 Corned beef (Egypt). Wants U.S. corned beef only, more than 20% meat, 5000 pounds for trial order, 24/12 ounce per case. USDA Grade A, also continental grade. Deals on exclusive basis only. Private and brand name labels. Quote CIF and C&F Alexandria and Port Said. Terms: Irrevocable Letter of Credit, 4% performance bond required. Bank ref: On request. Contact: S. Shalaby, Interex for International Trade, 622 Bloomfield Avenue, Suite 7, Bloomfield, New Jersey 07003. Phone: (201) 748-4217. In Cairo, Att: Ms. Eleen Gergis, 12 Delta Street, Heliopolis, Cairo, Egypt.
- 0461 Brown Swiss (Colombia). Wants 50 head of bred Brown Swiss heifers, good size and weight for age, delivery within 60 days. Certificates vaccinations, etc. for Colombia required. Quote: C&F Air Bogota. Bank ref: Banco Popular (Sucursal Chico) and Banco Ganadero, San Martin, Meta. Contact: Dr. Fabio Garzon Pardo, Hacienda Marbachara, Calle 90 No. 14-26, Oficina 214 Bogota, D.E., Colombia. Phone: 257-7973, 258-8308.
- 0462 Canned corn (France). Wishes to buy sweet yellow corn, large kernal, unbroken skin, pasteurized/parboiled, 25 mt/month long term, large institutional cans or barrel pack. Quote both or available pack. Quote: CIF Le Havre. Bank ref: Banque Nationale de Paris Agence de Lyon (Mr.

Decines), 123, Avenue Jean Jaures, 69000 Lyon. Contact: Philippe P. Boireau, Director General, Opex, 49, Avenue Lacassagne, 69003 Lyon Cedex, France. Telex: 340 753F. Phone: (78) 54 99 68.

- 0463 Canned lima beans (France). Wants large lima beans, per containers of 30 cubic meters containing 18 tons of beans. Bank ref: Banque Nationale de Paris, 59 Rue Saint-Ferreol 13000 Marseille, France. Contact: Mr. Besson, Deltaco France, 49, Rue Grignon, B.P. 800, 13222 Marseille Cedex 1, France. Telex: 430611. Cable: DELTA FRANCE. Phone: (9L) 04 92 54.
- 0464 wheat flour (Belgium). Wants bleached wheat flour, 100 - 300 metric tons per shipment, export quality, 14 percent moisture, 0.6 percent ash, preferably 50 kilo bags. Quote: FOB U.S. Ports, CIF Mombasa, Kenya and CIF Dar Es Salam, Tanzania. Bank ref: Slavenburgsbank. Contact: Mr. Lauwers, S.A. Afixo, Quai Du Commerce, 29, B-1000 Brussels (Belgium). Telex: 25926. Phone: 02/218.76.69 OR 218.70.94.
- 0465 Orange juice concentrate (Austria). Wants orange juice concentrate, pasteurized and frozen, 20 metric tons initially, natural, unsweetened, without preservatives. Sterile, in barrels. Delivery ASAP, so that production can be started in summer of 1981. Shipment of samples would be appreciated. Quote: CIF final destination, Graz, Austria. Bank ref: Creditanstalt Bankverein, Schottengasse 6-8; and Oesterreichische Laenderbank Ag, Am Hof 2; both A-1010 Wien, Austria. Contact: Mr. Fitsch, Brueder Reininghaus GmbH, Reininghausstrasse 1-15, A-8020 Graz, Austria. Telex: 136b. Phone: 0316/5020.
- 0466 Grocery line (Peru). Wishes to represent U.S. exporters of corn oil, dry peas, lentils, pop corn, tallow, peanut, chocolate, confectionery, canned fruits, vegetable pitch (Colophone), oats. The company is representing some European company industrial products. They are now interested in food products from the U.S. Bank ref: Banco Continental, Av. Republica de Panama 3055, Lima 27, Peru. Contact: Felipe Daly A., President, Transacciones Andinas S.A., Paseo de la Republica 5724, Lima 18, Peru. Telex: 25202 PE PC CESAR. Cable: TRANS. Phone: 458054.
- 0467 Broilers (Portugal). Wants 5,000 tons, USDA Grade "A" Broilers, standard export cartons (8/12 birds). Delivery: 30 days after opening of Letter of Credit. Quote: FAS. Bank ref: Credit Suisse, Geneva, Switzerland. Contact: Elve Costa, I.P.C. Group, Rua Rodrigues Sampaio, 6/2, 1100 Lisboa, Portugal. Telex: 14802 SETMAR P. Phone: 577806.
- 0468 Rapeseed and mustard seed (Bangladesh). Wants \$5.6 million worth of rapeseed and mustard seed. Quality: new rapeseed crop with 42 percent oil content. Packaging: both bulk and synthetic bags. Quote: C&F and FOB. Delivery: Letters of Credit extended from 15 April 81 to 16 June 81. Bank ref: Bank of America. Contact: Bangladesh Oil Mills Association, 167 Distilary Road, Dacca-4, Bangladesh. Cable: EDIBLE. Phone: 25 65 70/25 68 37.
- 0469 Pulses (Portugal). Wants 500 mt of dried beans, pink variety; and 300 mt of dehydrated whole peas (200 bleached and 100 green) quotations desired for all three grades, separately. Packaging: 50-kilo Raffia bags. Quotations: C&F-Atlantic: Barranquilla and Santa Maria Ports - Pacific: Buenaventura Port (Net for gross). Need samples in advance (air mail).

Bank ref: Hispano Americano. Contact: Francisco Visiana, Andaluza de Comercio Internacional, Virrey Caballero Eongora, 14 - Cordoba, Spain.
Telex: 76593 NIRA. Phone: (957) 23 05 02.

- 0470 Dried potatoes (Portugal). Dehydrated potatoes (to reconstitute as mashed potatoes), 50 tons to start with, preferably flakes but importer is also willing to try the powder type, plastic bags of 25 kilos or other suitable packing. Interested in receiving samples along with quotations. Samples shall weigh between 200-400 grams and be sent as parcel post (green label) by airmail. Instructions on how to utilize the product also needed. Quote: CIF Lisbon. Bank ref: Banco Pinto Sotto Mayor, Av. Guerra Junqueiro, Lisboa. Contact: Francisco Laofeira Caiado, Vivo--Ino. Comercio E Exportacoes, Lda., Rua Davio De Sousa, 10-3 1000 Lisboa, Portugal. Phone: 767052 OR 767053.
- 0471 Rice (England). Agent for Nigeria wants 30,000 mt long grain rice, light milled parboiled, 4-5 percent broken, non-smelling, 50 kilo bags. Urgent inquiry. Quote: FAS, FOB, C&F, Lagos, Nigeria. Bank ref: Midland Bank Ltd., New Street, Birmingham. Contact: Mrs. Gwen Bishop, Leigh Interests Limited, London Road, Brownhills, Walsall, West Midlands WS8 7BB, England. Telex: 339921 EFFDIS G. Phone: 054 33 5151.
- 0472- Grains and oilseeds (Portugal). Well established firm interested in
0473 contacting exporters not yet represented in Portugal. Bank ref: Banco Nacional Ultramarino, Lisboa. Contact: Mario De Sousa, Manager, Comero-Consorcio Mercantil Portugues, Lda., Rua Andrade Corvo, 27/5/Dto., 1000 Lisboa, Portugal. Telex: 12550 A/B SOGEC P. Phone: 555169.
- 0474- Peanut butter, jelly, jam (Malaysia). Wants 100 mt (initial shipment), top
0475 quality, consumer pack - glass jars with out fibrites. Prompt delivery. Quote: CIF Port Klang. Bank ref: Hong Kong & Shanghai Banking Corp., Jln. Sultan Branch, Petaling-Jaya, Selangor, Malaysia. Contact: Harris Beh, Lipton Tea Co. Ltd., 15A Jalan 13/6 Petaling Jaya, Selangor, Malaysia. Telex: LIPTEA MA 37450. Cable: LIPTONIAN PETALING JAYA. Phone: (03) 560-511, (03) 560-620.
- 0476 Barley, wheat and wheat flour, corned beef, beef, chicken, corn and corn oil (Jordan). A major agent/distributor for the food trade wishes to establish contact with U.S. suppliers of the above products. The firm also participates with Jordanian and neighboring government procurement tenders. It wishes to be agent/exclusive distributor in Jordan for dried nuts, particularly almonds and pistachios, corn oil, fruit drinks in powder form, corned beef and meat spreads. Contact: Nugul Brothers, P.O. Box 154, Amman, Jordan. Telex: 1216. Cable: NUMRUS.
- 0188 Peanuts, rice, wheat, sugar, salt, corn (Switzerland). (Repeat with corrected name and address). Wishes to buy undisclosed quantities of above products. Delivery March thru June. Quote CIF, C&F. Quantities, Grades, etc. to be discussed. Bank ref: Union Bank of Switzerland, Geneva. Contact: Sami Tamman, Regimpex Enterprise, P.O. Box 53, L224 Chene Bougeries, Geneva, Switzerland. Telex: 23 226 REGI CH. Phone: (022) 49 82 33 & 48 70 04.

0282 Dried milk, butterfat (Algeria). (Repeat with extended deadline for items
0263 in February 13 Export Briefs). The deadline for the tenders for 11,600 mt
of spray medium-heat powdered skim milk and 6,900 mt of anhydrous milk fat
have been extended from February 23 to March 10.

Foreign Trade Developments

International Nature Week. An international exhibition featuring the products, services, and program to survey and control resources and nature will be held in Paris, June 13-21, 1981. The exhibition will be sponsored by France, European communities, professional organizations and associations. For details contact Etienne Pericard, Delegeue-General, GDP/SIN, 126, Bld Pereire, 75017, Paris, France.

Agri-Energy Roundtable Conference. This April 27-29 international conference at the Intercontinental Hotel in Geneva, Switzerland will include implications for food and energy production in the '80s, new opportunities and technologies for energy-efficient food development, and food processing, storage, and delivery. For details contact Nicholas E. Hollis, Agri-Energy Roundtable, Inc., 2550 M Street, Suite 800, P.O. Box 5565, Washington, D.C. 20016. Phone: (202) 296-4563.

Florida International Agribusiness Trade Show. For the last ten years the Florida International Agribusiness Trade Show has been a gathering place for Latin Americans interested in livestock, agricultural machinery, equipment and supplies. The 1981 exhibition will be held at the Florida State Fairgrounds in Tampa, May 13-15. Cattle judging, a tractor driving contest, and a horse show will be among the featured events. The Trade Show will immediately follow the Latin American Livestock and Poultry Short Course at the University of Florida in Gainesville on May 10-13. The Short Course is conducted in Spanish for the benefit of the Latin American visitors. For details about the Trade Show contact the Florida Department of Agriculture & Consumer Service, Mayo Building, Tallahassee, Florida 32301. Phone: (904) 488-7970.